



Kilmac

BUILDING ON SUCCESS

NEWSLETTER
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From 2017 we have decided to formalise our support within our local community with the formation of the Kilmac Foundation. Kilmac will commit £20,000.00 per annum to the foundation.

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DIRECTORS BRIEF

We have continued to grow and develop over the last 12 months and we are eager to convey how proud we are that a leading Tayside-based company continues to go from strength to strength.

With a strong pipeline of work in the construction sector and the ongoing growth of the development wing of our business – which now focuses on Property rather than renewables - 2016 moving into 2017 is an exciting time for Kilmac.

We forecast a turnover of almost £18 million in 2017, our largest to date. We take nothing for granted and the company has recently rolled out Post Contract Review Meetings to ensure we formally collate and monitor client responses.

Two years ago we pledged "**we do not want to be the biggest - but we want to be the best in our industry**" and it's with pride that we can confirm data collected to date from our clients reflects this.

With that in mind, we continue to deliver projects on time, within budget and by meeting the most exacting standards.

This is down to our high-calibre, well trained staff with an exceptional and ever expanding skills base. We take this opportunity to thank all our staff for their hard work which makes us the markets leaders.

While this is most encouraging, we are determined to ensure that our standards and staff continue to evolve and advance. We measure our success through client feedback and this has been exceptional.

As part as our continual improvement programme, we have created the Contract Support Team, comprised of Richard, Edvins Boladis and Jimmy Riddoch. The CST's role is to support the Contract Managers to deliver complicated and cost-significant tasks.

We value our staff and their opinions highly. Recently, we invited everyone from operatives on the park to the offices and others areas of the business to participate in a survey geared towards ensuring we continue to enjoy a happy and contented workforce.

Finavon 500kW Single Turbine

2016 was a monumental year for Kilmac Development, with the recent installation of a 500kW wind turbine on the Finavon Hill shooting estate, near Forfar, after 6 years of planning.

The Estate identified Kilmac as a suitably skilled development/construction partner in 2010.



Initially the project was to have 3 turbines producing 6.9MW of power, unfortunately, through the planning process, this was reduced to a single 500kW turbine. Works commenced on site in April 2016 and were completed in September, when the turbine became fully operational. The turbine will now provide a long term rental income to the Estate and this £2 million asset will be retained within Kilmac.

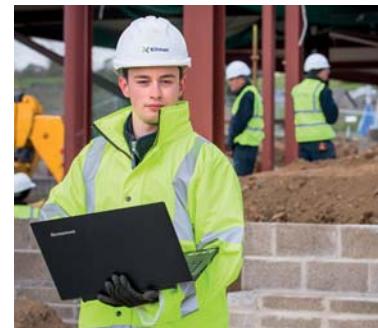
Derek Ross, the Kilmac Development Director who led the project since 2010 said:

"Although we have constructed 28 wind turbines, this is the first turbine which we own and operate, so it was with great satisfaction I was able to see this project through from conception to delivery. Our next own and operate project is to deliver a 42MW , 14 turbine project on the Isle of Skye, which was approved for planning in April 2015."

Please visit our website for more information in this project. www.kilmac.co.uk

Supporting Young Workforce

Kilmac continue their drive to encourage young people into construction. 2016 saw us appoint 5 trainee civil engineers who are each provided with a mentor and released to college 1 day a week. Kilmac's aim is to train and retain these young people. We are proud to pay the living wage which makes a huge difference to our workforce and actively promote this.





Kilmac supporting the community



We were delighted to help Dundee Football Club and their fans bring "Oor Bobby" to Dens Park, as part of the hugely successful Archie Foundation's Oor Wullie Bucket Trail fundraiser. We donated a significant amount towards the successful five-figure auction bid and helped towards the massive £883,000 sum raised for a fantastic local charity.

In addition, we recently sponsored the Monifieth Swimming Team, who had requested help to buy tracksuits for their trip to Majorca



Kilmac Foundation

From 2017 we have decided to formalise our support within our local community with the formation of the Kilmac Foundation. Kilmac will commit £20,000.00 per annum to the foundation.

The Foundation aims to make a real impact by supporting people in need, in communities where we live and work. We plan to do this in a number of ways, including assisting local community projects, organisations and helping individuals. This can be done through financial support or the supply of labour and materials. If you know someone or a project that would benefit from our help do get in touch.

If you would like to fundraise or donate to the foundation, it would be greatly appreciated. Every penny raised will be spent directly helping people and organisations chosen by the foundation which, the Foundations board will be made up of elected employees of Kilmac.



Magdalen Green Playpark

RECENT PROJECT AWARDS

Following the successful South Inch playpark refurbishment for Perth and Kinross Council, Magdelene Yard and Whorterbank Place playparks for Dundee City Council, we were delighted to have been awarded another playpark in Fintry for Dundee City Council, which will start in November 2016.

We have been awarded the £300,000 groundworks and substructure package at Arnold Clarks headquarters in Hillington, Glasgow, for Chas Smith Ltd. This is the second project for Chas Smith Ltd following the Arnold Clark workshop project in Mid Craigie Road, Dundee.

We have commenced work at Tulloch Primary School in Perth on a £1.5 million groundwork package for Robertson Tayside Ltd.

Perthshire Chamber of Commerce Business Star Awards

Kilmac are delighted to be nominated for two awards in the prestigious 2016 Business Star Awards. We are finalists in both the Excellent Customer Services and Business Growth categories.

As part of the Chamber awards process, the directors are being interviewed and hopefully Kilmac will be bringing home one, or even two awards, from the ceremony being held at Crieff Hydro on 25th November.



Recent Project Successes

Kilmac's presence in the Perth and Kinross area has been significant this year. We were awarded Phase 1 of the city centre Mill Street project for Perth and Kinross Council, which saw us commence work on-site in July. This high profile "Cultural Quarter" project is an extensive streetscape makeover, as part of Public Improvement Realm works.

As a result of this project we have delivered another successful Employability programme. In partnership with The Hub, we have taken on five long-term unemployed people who reside in the Perth area. We are pleased to report the programme is progressing well, with the successful candidates gaining access to training while working with the Kilmac team allowing them to gain valuable work experience and qualifications needed for careers in the construction industry.

Kilmac, as preferred ground work subcontractor for Robertson Construction Tayside Ltd, have completed four schools for Ltd this year, Harris Academy and Sidlaw Primary Schools in Dundee and Warddykes and Timmergreens Primary School in Arbroath. These schools combined had an approximate value of £6 million to Kilmac. As the leading local ground works contractor in Tayside, The team at Kilmac are very proud to have been part of constructing these excellent new facilities, which, in some cases, our own children are lucky enough to benefit from.

We were recognised by Angus Council for devising a unique means of accessing the beach front to place rock armour, subsequently allowing us to deliver the project ahead of schedule.

We have just completed our final floor slab in the Grangemouth ASN school project for Ogilvie Construction. We constructed 6500m² of concrete floor, both structural and finished floors, over a period of 4 weeks.



Employability Group



Artist impression of Mill Street upon completion



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Kilmac Developments

Through 2016 Kilmac have continued to expand their Property Development Business.

■ RECENT PROJECTS

OLIVEBANK RETAIL PARK

Following completion and the opening of Musselburgh's Olivebank Retail Park earlier this year, Kilmac Developments are pleased to announce Vets4Pets - part of the Pets at Home Group - have joined Home Bargains at the Park, moving into Unit Seven, which enjoys nearly 3000 sq ft of floorspace. Just one unit remains available before the Park is fully occupied.



■ FUTURE PROJECTS

MONTROSE

We have recently concluded a deal to purchase a 2.7 acre retail development site in Montrose. Blair Morrison, Kilmac's Property Acquisitions Director said "I am delighted to have been successful in our bid for this prestigious site in Angus. We are currently well advanced in our negotiations with several national retailers. We will commence this £7 million development in the summer of 2017."

KINGSWAY WEST

We are currently planning for a drive-through Starbucks and a Marstons family restaurant at our site in Kingsway West, Dundee.



■ JOIN THE TEAM

With the expansion of the business in mind, we are currently recruiting Groundworks Estimators and Project Managers.