

BUILDING ON SUCCESS

NEWSLETTER
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IN THIS ISSUE

Kilmac has committed £1m on expanding its presence in Dundee by taking on new offices in Delta House at the city's Technology Park.

[» READ MORE INSIDE](#)

What's Inside

- DIRECTORS BRIEF
- NOT ALL SUPER HEROES WEAR CAPES
- FIGHT NIGHT
- INSURERS RISK MANAGEMENT AUDIT
- NEW CONTRACTS
- KILMAC DEVELOPMENTS



DIRECTORS BRIEF

As the first quarter drew to a close the picture was encouraging on the Kilmac front, with our workload increasing and our workforce expanding to meet the growing demand.

No business can afford to tread water so we have been creating fresh relationships and rolling out new partnerships.

While this is positive going forward, we are also mindful of the need to strengthen our existing and often long-established and highly-valued business links.

I'm delighted to confirm that we are seeing Kilmac Development beginning to build real momentum, with a number of exciting and high profile projects emerging. Once again, this is good news on the local jobs front.

"Local" is a word which plays an integral part in the Kilmac philosophy. After all, we are local people, we use local suppliers and we undertake local work for contractors and local authorities.

Let's face it, if we, the people and businesses of Tayside, aren't going to support the local economy, then who will?

With the Waterfront Development taking shape and attracting international attention, along with major Tay Cities Deal, arguably there has never been a more exciting time for the construction industry in Dundee, Perth and the surrounding areas.

Everyone at Kilmac should take pride in our involvement in a wide range of projects enhancing the infrastructure and quality of life across the region.

Delta House

Kilmac has committed £1m on expanding its presence in Dundee by taking on new offices in Delta House at the city's Technology Park.



"This seven figure investment underlines our commitment to Dundee as a city and to the region in general" Richard Kilcullen (Managing Director) said.

"Our construction business continues to grow year on year but the real catalyst to move to this larger office is the growth in our development business. We anticipate this part of the business growing rapidly, with many of our projects planned in and around the Dundee area. The combination of the growth of our construction business and the opportunities within our development arm will allow us to double our turnover within the next two years to £30 million and increase our staffing levels accordingly."

We are currently involved in the delivery of nine primary and secondary schools in Dundee and Angus as part of a five year local authority investment programme. We have also been involved in the ongoing £1 billion transformation of Dundee waterfront through the Slessor Gardens project. In addition we are currently working with the R&A on preparations for this summer's Open Championship at Royal Birkdale.

EMPLOYEE CELEBRATION EVENT

Kilmac was delighted to host a Celebration Event for five young men who have successfully completed a six-month programme organised in partnership with Perth's Employability Hub. We are delighted to welcome Dale Burns, Rhys Davis, Kamil Kluf, Ben Younger and Duncan Martin to join the Kilmac team on a full-time basis. The milestone event held at Perth and Kinross Council's impressive "Civic Hall" was attended by friends and family, representatives from the South Street Hub and Kilmac, including director Richard Kilcullen, Ewen Begg, of JB Site Training, Provost Liz Grant and Councillor John Kellas, convener of the local authority's enterprise and infrastructure committee.

Not all Super Heroes wear capes!

EVERY Kilmac crew has fully-trained first aiders and the value of the company's policy was demonstrated when Geordie McNaughton suffered a heart attack a few days before the Festive break.



Quick-thinking colleagues came to the rescue when he collapsed while working on the new Tulloch Primary School development in Perth. Site foreman Neil Riley, site manager Jason Edward and contracts manager James Wilson are among the many staff members who have taken

part in the company's three-day first aiders' course tailored to the construction industry - and Geordie has been thanking them for saving his life.

He has no recollection of collapsing on December 21 and three months have been wiped from his memory. But the good news is that Geordie is hoping to get back to work once the medics give him the thumbs-up after ongoing scans and physio at Perth Royal Infirmary.

"I've got no memory of what happened but I know I'm lucky to be alive," he admitted. "I know that if it wasn't for the lads I wouldn't be here. I owe my life to them. I'll be forever grateful. Apparently I was complaining of chest pains the weekend before. The heart attack was on December 21 and the next thing I knew it was December 28 and I was waking up in intensive care at Ninewells wondering what I was doing there" said Geordie.

Managing director Richard Kilcullen has praised Neil, Jason and James for coming to the aid of their workmate. He said: *"Health and safety is a priority for us and obviously the first aid courses are very important. Fortunately Geordie's experience is very rare but it underlines the value of having trained first aiders on our construction sites. The lads were absolutely brilliant and we're proud of the way they responded before the paramedics arrived. It is one thing being trained but quite another being able to apply what they have learned in the classroom when their skills were called upon on a construction site. **We're all glad Geordie is on the mend and everyone is looking forward to him getting back to work in the next few weeks.**"*

FIGHT NIGHT



Kilmac's very own "Iron" Mike Tyson, Edvins Balodis, was packing a punch for cancer research. Edvins was training hard for the charity event that was held on 18th March in Ardler Sports Complex, Dundee. It's a cause which is close to his heart, with members of the Kilmac team currently undergoing treatment for cancer.

Edvins beat off his opponent winning the fight and raising a massive £813.00 for Cancer Research.



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Insurers Risk Management Audit

AXA, Kilmac's insurer, visited us to conduct a Risk Management audit on the company - and gave us a Superior Pass, which is the highest score available.

We were delighted that no recommendations had to be made for an improvement in the company set-up. Iain Martin ACII AIIRSM TechIOSH, risk management director with our broker GS Group, reported:

Kilmac's insurer recently carried out a liability survey which involves an audit of the risk management processes in place within the company. Following the audit the surveyor advised the insurance company has four levels of compliance which they apply, based on the systems in place within an organisation.

Kilmac scored the highest rating available and the surveyor commented they had been a pleasure to deal with. The policies, procedures, documentation and training provided were all at a very high standard and this was evidenced by the lack of any RIDDOR incidents reported.

In addition to the systems in place, the level of auditing carried out by the Kilmac HSQE team, led by Edvins Balodis, was also commended as it shows Kilmac are not resting on their laurels but are constantly reviewing their compliance standards to ensure they continue to provide a safe working environment for their employees.

Overall, the positive and proactive approach adopted by the company was very clear throughout their systems and the surveyor was very impressed by the approach taken to site safety, where compliance was an embedded part of the company's philosophy and not just a tick box exercise."

So a big well done to every individual employee for their adherence to Kilmac's Health & Safety values and priorities.

New Contracts

■ Phase 2 Mill Street, Perth

This is the final phase of the Public Realm works at Mill Street, which Kilmac are pressing ahead with. This phase incorporates the new Perth Theatre and sees the stylish, hard landscaping extended to the junction with Kinnoull Street, using high spec granite imported from China and Kellen blocks from Holland, as well as concrete blocks supplied by UK sources.

Works include new, improved drainage installation, re-surfacing of the existing carriageway and upgrading of the existing street lighting. The second phase has required extensive traffic and pedestrian management from the start to ensure maximum productivity, to keep the programme on schedule whilst ensuring the safety and wellbeing of site operators and pedestrians like, and safeguarding operating vehicles being used on site.

This contract is direct to Robertsons rather than PKC, however the core of the existing site team will continue to work in tandem to ensure another high profile contract is completed on time and on budget.

■ Pitlochry Recreation



The contract at Pitlochry Recreation sees improvement works being carried out to the grandstands at the Highland Games site. The existing grandstands are of timber construction, which has deteriorated over the years and they require a complete overhaul to

accommodate spectators. This contract was always going to be quite tricky as we are working on a steep embankment with large plant through the winter months into spring, so considerable care and planning has gone into the project. The contract is scheduled to be complete in early May, which will see the facility re-open in time for the popular Highland Nights and the annual Etape Caledonia cycling event.

■ Kirkcaldy Retail Park

Work on site at Kirkcaldy began recently for McLaughlin and Harvey. The contract for the demolition of an existing Homebase to allow construction of seven retail units is valued at around £6 million. Our responsibilities include earthworks, drainage, foundations, hard landscaping and tarring. High specification concrete floors are a major feature of this job. The completion date is scheduled for mid June.

Kilmac Development

As we expand our development side of the business we are delighted to have been awarded planning permission for Starbucks. This is an exciting development which will see only Scotland's second American-style Starbucks drive-through coming to Dundee.



At present, the only other one of its kind is in Aberdeen so this is a real feather in Dundee's cap. Marston's operate around 2000 units in England and are keen to expand north of the border.

They also regard Dundee as a city with enormous potential and both operators will complement existing and future businesses on the Wester Gourdie Industrial Estate. This is very much a vote of confidence in Dundee as a city in which to do business. Work will start on these sites imminently.

■ JOIN THE TEAM

With the expansion of the business in mind, we are currently recruiting experienced groundworkers and experienced foremen.



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